

February 2016

ADI UPDATE

The GM Accessories Newsletter from Southwest ADI



THE TOP SELLERS

MONTHLY DEALER RANKING

These Dealers exceeded 100% of their GM Accessories Sales Objective for **January, 2016.**

GENTRY CHEVROLET INC	386.22%	DAVIS CHEVROLET	128.28%	SANDLIN MOTORS, INC.	111.27%
RON CARTER CADILLAC	309.38%	AUTONATION CHEVROLET	127.37%	JAMES WOOD CHEVROLET	111.00%
EXCEL CHEVROLET	273.96%	TEAM AUTO OF NAVASOTA	127.24%	CUTSHAW CHEVROLET INC	110.37%
ALLWAYS CHEVROLET	258.01%	FRIENDLY CHEVROLET, LTD.	126.59%	MUNDAY CHEVROLET	110.19%
LIVELY CADILLAC GMC	243.97%	RAY HUFFINES CHEVROLET,	126.39%	DAVID TAYLOR CADILLAC	110.18%
CADILLAC OF ARLINGTON	240.31%	DON DAVIS MOTOR CO., INC.	125.35%	BRUNER MOTORS, INC.	109.80%
WESLACO MOTORS LP	231.68%	CENTRAL HOUSTON CADILLAC	125.30%	ANCIRA BUICK GMC	109.48%
JIM HOFFPAUIR, INC.	228.07%	JERRY'S CHEVROLET,	125.19%	CLASSIC CHEVROLET, INC.	108.40%
FIVE STAR CHEVROLET	207.79%	LONE STAR CHEVROLET	125.02%	STANLEY CHEVROLET-	108.38%
COLEMAN MOTORS, INC.	207.18%	GUNN CHEVROLET, LTD.	122.36%	GREG MAY CHEVROLET	108.18%
CALDWELL COUNTRY	206.19%	HERITAGE BUICK GMC	121.49%	DEREK SCOTT'S AUTO PARK	106.78%
FREEDOM CHEVROLET BUICK	197.46%	LONE STAR CHEVROLET	121.02%	ARNOLD-BAKER CHEVROLET	106.70%
RON CRAFT CHEVROLET	192.99%	HENNA CHEVROLET, L.P.	120.66%	APPLE-SPORT CHEVROLET	106.66%
FRANK KENT CADILLAC	187.30%	TEXAN GMC BUICK	119.88%	WILLS POINT CHEVROLET	106.64%
BRASHER MOTOR COMPANY	179.50%	CAVENDER CHEVROLET	119.66%	CAVENDER CADILLAC	106.54%
PATRIOT BUICK-GMC	156.11%	WIESNER, INC. - HUNTSVILLE	119.12%	BRITAIN CHEVROLET CADILLAC	106.48%
BAYTOWN GMC BUICK	155.74%	WILKINSON CHEVROLET	118.88%	TEAGUE CHEVROLET-BUICK,	106.34%
BERT OGDEN MOTORS, INC.	153.73%	RATLIFF CHEVROLET-BUICK	118.41%	AUTONATION CHEVROLET	105.87%
CREST CADILLAC	153.38%	ORR CLASSIC CHEVROLET	117.91%	WAGNER CADILLAC	105.53%
ALLISON CHEVROLET, INC.	151.88%	SEWELL CADILLAC	117.55%	GABRIEL/JORDAN CHEVROLET	105.00%
BOB TEDFORD CHEVROLET	146.28%	FREEDOM CHEVROLET	117.39%	JUPITER CHEVROLET, L.P.	104.97%
JK CHEVROLET	145.11%	PELTIER CHEVROLET	117.31%	STUTEVILLE CHEVROLET	104.79%
BRUCE LOWRIE CHEVROLET,	143.99%	GAY BUICK GMC, INC.	116.49%	COMMERCE CHEVROLET	104.50%
TEXANA BUICK GMC	143.90%	GRANGER CHEVROLET	116.22%	MONCO MOTOR CO.	104.18%
BERT OGDEN CHEVROLET, INC.	143.50%	JAY HODGE CHEVROLET	115.96%	RAY JONES CHEVROLET	104.02%
PIPPEN MOTOR COMPANY	142.97%	SISK BUICK, INC.	115.46%	MADILL CHEVROLET-BUICK,	103.94%
HOLIDAY CHEVROLET	141.50%	DON RINGLER CHEVROLET	114.96%	BACON CHEVROLET, INC.	103.82%
YOUNG CHEVROLET, INC.	140.76%	LEE HOFFPAUIR CHEVROLET	114.86%	ALLEN SAMUELS AUTOPLEX	103.71%
CLASSIC CHEVROLET	136.23%	MAC HAIK CHEVROLET	114.64%	CLASSIC BUICK, GMC	103.52%
GULF COAST CHEVROLET	134.98%	TEGELER CHEVROLET INC	114.40%	J. P. HARVEY MOTORS, INC.	103.49%
SEWELL CADILLAC	134.94%	ORR, INC.	114.02%	GRAFE CHEVROLET GMC	102.35%
RUSH CHEVROLET	132.43%	MASSEY CADILLAC	113.96%	CLAY COOLEY CHEVROLET	101.97%
PARKWAY CHEVROLET, INC.	132.29%	PETERS CHEVROLET, INC.	113.31%	BACON AUTO RANCH	101.48%
DON DAVIS BUICK GMC	131.39%	BOB PRICE CHEVROLET BUICK	112.94%	YAZELL CHEVROLET	101.24%
PATTERSON MOTORS	131.31%	AL WILLEFORD CHEVROLET,	112.92%	COVERT CHEVROLET OF	101.15%
SOUR LAKE MOTOR COMPANY,	131.24%	CLASSIC CHEVROLET	112.87%	WORFE CHEVROLET, LLC	100.43%
TRADITIONS CHEVROLET	130.15%	CLIFTON CHEVROLET, INC.	112.58%	MCKAIG CHEVROLET BUICK	100.36%
TISHOMINGO CHEVROLET, INC.	130.09%	COVERT CADILLAC BUICK GMC	112.44%	YATES BUICK GMC	100.36%
DON DAVIS CHEVROLET BUICK	128.78%	SEWELL CADILLAC OF	112.23%	FIESTA CHEVROLET	100.27%
DON ELLIOTT AUTOWORLD	128.76%	JAMES WOOD CHEVROLET-	112.06%		
PELTIER CHEVROLET, INC.	128.69%	GATEWAY BUICK GMC, LLC	111.81%		

Southwest ADI
6550 Wuliger Way
North Richland Hills, TX 76180



Phone: (877) 671-8994
Local: (817) 546-0750
Fax: (817) 546-0756

FEBRUARY 2016

GM ACCESSORIES SALES MANAGER BONUS PROGRAM



CHEVROLET ▪ BUICK ▪ GMC ▪ CADILLAC

- ★ This program is intended to reward those Dealer Managers that most influence Accessory Sales.
 - ★ **ENROLLMENT:** All enrollment selections made during the previous 2015 GM Accessories Sales Manager Bonus Programs will automatically carry over for the December program. Enrollment changes can be made via the GM earnPOWER site, located in GM Global Connect.
 - ★ **PROGRAM PERIOD:** February 2 - 29, 2016
 - ★ **HOW IT WORKS:** Dealer Managers who qualify under the GM Accessories Sales Manager Bonus Program will qualify for a payout in earnPower Rewards only if the dealership meets or exceeds the following for the month of February:
 1. **LEVEL 1 SALES MGR. BONUS: \$15 per eligible delivery**
Dealerships that achieve Level 1 will earn a payout equal to \$15 per eligible delivery during the Program Period. To earn a payout under Level 1, the Dealer must meet or exceed the Dealership's Accessories Sales Objective for the month of February 2016.
- OR**
2. **LEVEL 2 SALES MGR. BONUS: \$20 per eligible delivery**
Dealerships that achieve Level 2 will earn a payout equal to \$20 per eligible delivery during the Program Period. To earn a payout under Level 2, the Dealer must meet or exceed **both** (i) the Dealership's Accessories Sales Objective for the month of February 2016, AND (ii) the Dealership's New Vehicle Retail Sales Objective for the month of February 2016.

2016 GM Accessories Sales Manager Bonus – February				
Bonus Level	Requirements	Accessories Objectives		Accessories Bonus Payout **
Level 1 Bonus	Dealers must achieve the following:	Accessories Sales Objective*	—	\$15/VIN
Level 2 Bonus	Dealers must achieve both of the following:	Accessories Sales Objective*	New Vehicle Retail Sales Objective	\$20/VIN

*February 2016 Accessories objectives are based on specific criteria; Dealer objectives are determined by combining all divisional objectives within the BAC.

For promotion details, contact your DSM or call us at the number below. For Enrollment or Allocation questions call 877-878-3564.



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A BIG DEAL FOR SMALL BUSINESSES!

2016 BUSINESS CHOICE PROGRAM

**CHEVROLET ACCESSORIES
& GMC ACCESSORIES
CASH ALLOWANCE!**



**YOUR
BUSINESS**



**YOUR
VEHICLE**



**YOUR FREE*
ACCESSORIES**

Is your customer's vehicle used in the daily operation of his or her business? If so, they may be eligible to receive up to **\$1,200*** in **FREE ACCESSORIES** to get their new vehicle work-ready!

\$400 Accessories Cash Allowance for:

- 1500 Silverado/Sierra
- Colorado/Canyon
- City Express
- Express/Savana Passenger Van

Business owners receive \$400 toward their eligible vehicle when a minimum of \$400 of GM Accessories are installed.

\$1,000 Accessories Cash Allowance for:

- 2500 Silverado/Sierra
- 3500 Silverado/Sierra

Business owners receive \$1,000 toward their eligible vehicle when a minimum of \$1,000 of GM Accessories are installed.

\$500-\$1,200

Accessories Cash Allowance for:

- Express/Savana Cargo Van

Business owners receive \$500-\$1,200 toward their eligible vehicle when a minimum of \$500 of GM Accessories are installed.

To be eligible, Business owners must (1) use the vehicle in the day-to-day operation of their business, and not solely for transportation purposes; and (2) must also provide one of the following eligible business documents identifying them as the owner of the business:

- GM Fleet Account Number (FAN)
- DBA (Doing Business As)
- Sales Tax License
- State Business License of State/Federal Business Tax ID Certificate
- State Occupational License for Trade (Example: plumbers, electricians, contractors, etc.)
- Municipalities (In lieu of Bid Assistance, vehicle must be in the name of the municipality)
- Prior-year Schedule C (Form 1040) or Schedule F (Form 1040—farmers only)
- Municipal Business License
- Crop or Livestock Insurance
- Federal Land Use Restriction and/or Federal Land Grant Subsidiary Documentation
- Commercial General Liability Insurance Policy/Public Liability Insurance Policy and/or Workmen's Compensation Insurance Policy
- State or Federal Authorized Business Website (Must have .gov website address)
- 2014 Business Tax Forms
- Timber Registration Number
- Pocket List of Railroad Officials Guide (Only eligible when Railroad Operators Incentive is not used)
- Agriculture ID
- Farmer's General Liability Insurance
- Articles of Incorporation
- Tax Form 1120-S
- Tax Form 1065

Sales Consultants & Sales Managers receive GM earnPOWER Points for each qualifying Chevrolet & GMC Accessories claim submitted within the 2016 Business Choice Program!

*Not valid with all offers. See dealer for details. Take delivery by 9/30/16. The 2015 Business Choice Program is valid from October 1, 2015, through September 30, 2016. This program may not be compatible with other offers or incentive programs. Consult with your Chevrolet or GMC Dealer for program compatibility and other restrictions. For complete program requirements, including information regarding offers, vehicles, equipment, options, warranties and ordering information, consult your Chevrolet or GMC Dealer or visit www.gmfleet.com.



ACCESSORIES

GMC ACCESSORIES

SLE YUKON CHROME PACKAGE

In an effort to assist the sales and marketing of your **2016 SLE Yukon and Yukon XLs**, GMC is pleased to announce the following Chrome Package available for a limited time exclusively through your local ADI:

ACCESSORY	DLR COST	MSRP ¹
Front Grille with Chrome Inserts	\$371.25	\$495.00
Chrome Exhaust Tip	\$78.75	\$105.00
Chrome Door Handles	\$108.75	\$145.00
Chrome Bodyside Molding	\$150.00	\$200.00
Chrome Mirror Caps	\$75.00	\$100.00
TOTAL	\$783.75	\$1,045.00
Discount	-\$150.00	-\$150.00
Net Dealer Price	\$ 633.75	\$ 895.00



Quantities of this discounted package are limited and are to be used on SLE Yukon/Yukon XLs only. Place your order today by completing the form below and faxing it to your local ADI.

¹ Manufacturer's Suggested Retail Price. Price subject to change without notice. Price does not include installation labor.

YES, I AM INTERESTED. PLEASE SEND ME ONE KIT FOR EACH OF THE FOLLOWING VINS:

DEALER: _____

BAG: _____ CONTACT: _____

SLE VIN 1 (LAST EIGHT): _ _ _ _ _ SLE VIN 4 (LAST EIGHT): _ _ _ _ _

SLE VIN 2 (LAST EIGHT): _ _ _ _ _ SLE VIN 5 (LAST EIGHT): _ _ _ _ _

SLE VIN 3 (LAST EIGHT): _ _ _ _ _ SLE VIN 6 (LAST EIGHT): _ _ _ _ _

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Accessories on Lease Sales - Residual Adds

Dealer Installed Options List (hard adds)

All hard adds included in the MSRP must be supported by dealer invoices and/or repair orders. Dealer installed options are limited to GM Accessories only. If an eligible GM Accessories item(s) is installed on a leased vehicle, the associated dollar amount shown below may be added to the MSRP for residual calculation.

Option	Addition To MSRP (GM Accessories Only)
1 All Soft Tonneau Covers	\$150
All Hard Tonneau Covers	\$300
One Piece Painted Hard Tonneau Cover	\$450
Bed Liner – Removable	\$250
Cargo Area Protector – Interior only	\$100
Chrome Wheels up to 19 inches	\$750
Floor Mat/Liner Set – All Weather or Carpet	\$100
Fog Lamps	\$150
Headrest DVD System	\$700
In-Dash Navigation	\$700
Navigation Antenna Upgrade	\$400
Rear Spoiler	\$150
Remote Start	\$150
2 Running Boards / Assist Steps	\$350
Trailer Hitch	\$150
Wheels over 19 inches	\$1,500

Lease calculation examples:

Lease Example: **SOFT FOLDING TONNEAU** **1**

\$575 Retail
 Add \$150 to MSRP
 Lease Term 39 Month
 Lease End Value 55%
 $\$150 \times .55 = \82.50
 $\$575 - \$82.50 = \$492.50$
 Divide \$492.50 by 39

Approx. Payment \$13.00



Not sure? Ask!

Lease Example: **6" CHROME STEPS** **2**

\$700 Retail
 Add \$350 to MSRP
 Lease Term 39 Month
 Lease End Value 55%
 $\$350 \times .55 = \192.50
 $\$700 - \$192.50 = \$507.50$
 Divide \$507.50 by 39

Approx. Payment \$13.00



Accessories for the All-New 2016 Camaro



ACCESSORIES

A. BLADE SPOILER KIT Personalize the look of your Camaro with a custom race-inspired Blade Spoiler Kit, available in several body colors.

B. BODY SIDE SPEARS DECAL PACKAGE Add a personal touch to your vehicle with these Body Side Decal Packages, specifically designed and crafted for your Camaro. Available in a variety of colors.

C. FRONT FASCIA EXTENSION Create a dramatic, ground-hugging appearance for your Camaro with the aggressive front splitter from Camaro's ground effects package. It includes a Front Fascia Extension and is available in select body colors.

D. GROUND EFFECTS Create a dramatic, ground-hugging appearance for your Camaro with this Ground Effects Package, available in select body colors.

E. DOOR TRIM ILLUMINATION PACKAGE Add a personal touch to the interior of your Camaro with this Door Trim Illumination Package.

F. FLOOR CONSOLE LID Upgrade the interior of your Camaro with this attractive Front Floor Console Lid. It is easy to install and is available with various Camaro logos.

G. INTERIOR FOOTWELL LIGHTING Provide soft glow accent lighting in one of 24 colors to the footwell area of your Camaro with this Ambient Lighting kit. Available in 24 colors including show mode in manual display.

H. PREMIUM ALL WEATHER FLOOR MATS Help protect the carpet of your Camaro from mud, water, road salt and dirt with these Premium All-Weather Floor Mats.

I. BREMBO® PERFORMANCE FRONT BRAKE PACKAGE Take the braking capability of your Camaro LT or SS to a higher level with the Chevrolet Performance Brembo® front brake system.

J. CHEVROLET PERFORMANCE EXHAUST SYSTEM The axle-back exhaust system offers great performance sound and premium appearance, replacing the original exhaust – and it won't void the factory warranty.

K. ENGINE COVER Give your Camaro engine a stylish upgrade with one of these Engine Covers. They are available in several colors, allowing you to complement or contrast the exterior color of your vehicle.

L. VEHICLE COVER Help protect the exterior finish of your Camaro from dirt and dust and abrasive particles with a fitted Outdoor or Indoor Vehicle Cover.

M. 20 INCH WHEELS Personalize your Camaro with a set of 20 Inch Accessory Wheels, validated to GM specifications.



Items shown may not be available for all models. Styles may vary from those pictured. Additional parts may be required for installation of certain accessories. GM Licensed and Associated Accessories are covered under the accessory-specific manufacturer's warranty and are not warranted by GM or its dealers. Use only GM-approved wheel and tire combinations. See cadillac.com/accessories for important tire and wheel information.

Accessories for the All-New 2016 Malibu



ACCESSORIES

A. GRILLE Personalize the front end of your Malibu with this sporty Body-Color Grille Package that replaces the factory grille.

B. OUTSIDE REAR VIEW MIRROR COVERS Enhance the exterior appearance of your Malibu with these Outside Rear View Mirror Covers.

C. PEDAL COVER Enhance the appearance of your Malibu with this stylish Pedal Cover Kit. The stainless steel and black design provides a sporty look to the interior. Includes accelerator and brake cover.

D. DOOR SILL PLATES Add a stylish accent to the entry area of your Malibu while also helping to protect against scratches and scrapes with these stainless steel Door Sill Plates. Front plates feature the Chevrolet logo.

E. CARGO ORGANIZER Featuring an adjustable divider system, this versatile Cargo Organizer gives you the flexibility to carry items of various sizes in your trunk.

F. CARGO NET Secure cargo in the trunk of your Malibu with this handy Cargo Net, perfect for keeping items such as groceries and soccer balls in place while in transit.

G. FRONT SEAT BACK PAD Help protect the front seat back of your Malibu with this Front Seat Back Pad. Attachments are integrated with the vehicle's airbag placement to ensure zero impact to vehicle safety features. Also included are easy access storage pockets and a material covering that protects the back of the seat from tiny footprints.

H. UNIVERSAL TABLET HOLDER Securely holds a single tablet against the front seatback in a choice of Portrait or Landscape orientations, attaching to the driver- or front-passenger-seat headrest posts.

I. PREMIUM ALL WEATHER CARGO MAT Conforms perfectly to the cargo area of your vehicle, and the custom-designed, deep-patterned grid collects rain, mud, snow and debris.

J. MOLDED SPLASH GUARDS Protect your vehicle from tire splash and mud with these molded splash guards. They mount to the body just behind the wheels for an integrated, stylish appearance.

K. PREMIUM ALL WEATHER FLOOR MATS Provide an exact fit to the front and rear floor of your Malibu and help protect the interior from mud, snow and debris. Set of four.

L. PREMIUM CARPET FLOOR MATS Help protect the floor of your Malibu from mud, water, road salt and dirt with these Premium Carpet Front and Rear Floor Mats.

M. ACCESSORY WHEELS Personalize your Malibu with a set of attractive 18-inch or 19-inch Accessory Wheels, validated to GM specifications. Available with center cap and lug nuts. Current styles pictured.

Items shown may not be available for all models. Styles may vary from those pictured. Additional parts may be required for installation of certain accessories. GM Licensed and Associated Accessories are covered under the accessory-specific manufacturer's warranty and are not warranted by GM or its dealers. Use only GM-approved wheel and tire combinations. See cadillac.com/accessories for important tire and wheel information.



Contact your ADI for availability. Images are for representation purpose only. Actual product may differ.

ALL-NEW 2016 SPARK ACCESSORIES

Exterior

- Mirror Caps (S4X) **\$65 MSRP***
 - Carbon Flash (GAR)
 - Fresh Green Lime (G6F)
 - Solar Red (G6E)
- Grille Surround (VAS) **\$200 MSRP***
 - Carbon Flash Metallic (GAR)
- Grille Surround (SJ9) **\$200 MSRP***
 - Fresh Green Lime (G6F)
- Grille Surround (SJA) **\$200 MSRP***
 - Solar Red (G6E)
- Ground Effects Package (VTD) **\$995 MSRP***
 - Carbon Flash (GAR)
 - Fresh Green Lime (G6F)
 - Solar Red (G6E)
- Fog Lamps (S3U) **\$300 MSRP***
- Painted Body-Side Molding (RWK) **\$190 MSRP***
 - Carbon Flash (GAR)
 - Fresh Green Lime (G6F)
 - Solar Red (G6E)
- Chrome Body-Side Molding (RWI) **\$190 MSRP***
- Front and Rear Molded Splash Guards (VQK) **\$50 MSRP***
- Wheel Lock Kit (SFE) **\$40 MSRP***

Interior

- Sport Pedal Kit (SBZ) **\$100 MSRP***
- Winter/Summer Floor Mat Package (PCN)
 - Front and Rear All-Weather Floor Mats (VAV) **\$130 MSRP***
 - Black Premium Carpet Floor Mats (VYW) **\$125 MSRP***
- Interior Protection Package (PDH)
 - Front and Rear All-Weather Floor Mats (VAV) **\$130 MSRP***
 - Premium All-Weather Cargo Mat (VLI) **\$65 MSRP***
- Cargo Net (W2D) **\$50 MSRP***
- Aluminum Door Sill Plates (SGI) **\$75 MSRP***
- Smokers Package (SAO) **\$55 MSRP***



ACCESSORIES



Front and Rear All-Weather Floor Mats (VAV)



Grille Surround (VAS), Carbon Flash Metallic (GAR)



Ground Effects Package (VTD), Solar Red (G6E)



Mirror Caps (S4X), Fresh Green Lime (G6F)



Aluminum Door Sill Plates (SGI)

Reference the latest Order Guide for all accessory package offerings.

* Manufacturer's Suggested Retail Price. Tax, dealer fees and other optional equipment extra. Labor and installation charges not included. Price subject to change without notice.

GM Accessories permanently installed at the time of new vehicle delivery are covered under the New Vehicle Limited Warranty. If installed after delivery, coverage on parts and labor is for the balance of the new vehicle warranty or a minimum of 12 months or 12,000 miles; whichever comes first. GM Accessories not requiring installation or purchased over the counter carry a 12-month limited warranty on parts only. Does not apply to Associated Accessories.



2016 SPARK

WHAT'S NEW

INSIDE AND OUT

THE SPARK
CUSTOMER

SPARK STANDARD
EQUIPMENT

PACKAGING/
ORDERING

ACCESSORIES

RESOURCES

New Products - Associated Accessories

SOURCED BY



Thule® Roof Rack Kit for Silverado/Sierra

This removable Roof Rail Kit includes cross rails and all necessary mounting hardware to expand the cargo capacity of Silverado & Sierra. Provides the strongest hold, safest fit and easiest installation for the ultimate in roof rail technology and peace of mind.

Roof Rack Kit for Crew Cab and Double Cab by Thule®	19352498	\$449.00
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Great base to add on the Canyon Roof Basket and Net or a Watersport or Ski Carrier!



EGR® Molded Hood Deflectors for 2016 Silverado LD

Deflect road debris and insects while helping to shield the hood of your Silverado from stone damage with this custom-designed Molded Hood Protector. Provides a precise fit by following the contour of your hood. Non-GM Warranty. Warranty by EGR Incorporated call 800-757-7075.

Molded Hood Protector - Smoke Black by EGR®	19352641	\$165.00
Molded Hood Protector - Matte Black by EGR®	19352714	\$95.00



EGR® Fender Flares for 2016 Colorado

This rugged look delivers added protection against dirt and road debris, plus widens the rim of the wheel wells. Its bolder appearance provides extended width for better tire coverage and increased height profile. Non-GM Warranty. Warranty by EGR® Incorporated. Call 800-757-7075 for details.

Exterior Styling Kit, Front and Rear, Wheel Flares, Short Box by EGR®	19352649	\$399.00
Exterior Styling Kit, Front and Rear, Wheel Flares, Long Box by EGR®	19352650	\$399.00



Molded Hood Protector by Lund® for Sierra LD

This custom-designed Molded Hood Protector deflects road debris and insects while helping to shield the hood of your Sierra 1500. It provides a precise fit by following the contour of the hood. Non-GM warranty. Warranty by Lund®. For information, call 1-800-241-7219.

Molded Hood Protector - Aeroskin, Smoke Black by Lund®	19302683	\$95.00
Molded Hood Protector - Smoke Black by Lund®	19302684	\$115.00
Molded Hood Protector - Chrome by Lund®	19303247	\$165.00

Sonic Ground Effect Kits by AirDesign



4-PC. Kits include Front Tip Spoiler, Left & Right Side Body Skirts, Rear Lower Skirt w/ Diffuser.

5-PC. Kits include Front Tip Spoiler, Left & Right Side Skirts, Rear Lower Skirt w/Diffuser, and Rear Hatch Roof Spoiler (Hatchback) or Raised Pedestal Spoiler (Sedan).



GM PART NUMBER	USAGE	GM COLOR	DESCRIPTION	GM MSRP*	INSTALL TIME
19333206	2012-16 Sonic Sedan (Sonic 4-door)	PRIMERED	¹ Sonic 4-Door Sedan - Primered 4 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser	\$799.00	2.0 hrs
19333207	2012-16 Sonic Hatchback (Sonic 5- door)	PRIMERED	² Sonic 5-Door Hatchback - Primered 4 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser	\$799.00	2.0 hrs
19333208	2012-16 Sonic Sedan (Sonic 4-door)	PRIMERED	³ Sonic 4-Door Sedan- Primered 5 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser and raised pedestal spoiler	\$999.00	2.5 hrs
19333209	2012-16 Sonic Hatchback (Sonic 5- door)	PRIMERED	⁴ Sonic 5-Door Hatchback - Primered 5 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser and rear hatch roof spoiler	\$999.00	2.5 hrs
19333210	2012-16 Sonic Sedan (Sonic 4-door)	OLYMPIC / SUMMIT WHITE (GAZ)	⁵ Sonic 4-Door Sedan - White 4 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser	\$1,349.00	2.0 hrs
19333211	2012-16 Sonic Hatchback (Sonic 5- door)	OLYMPIC / SUMMIT WHITE (GAZ)	⁶ Sonic 5-Door Hatchback - White 4 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser	\$1,349.00	2.0 hrs
19333212	2012-16 Sonic Sedan (Sonic 4-door)	OLYMPIC / SUMMIT WHITE (GAZ)	⁷ Sonic 4-Door Sedan- White 5 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser and raised pedestal spoiler	\$1,599.00	2.5 hrs
19333213	2012-16 Sonic Hatchback (Sonic 5- door)	OLYMPIC / SUMMIT WHITE (GAZ)	⁸ Sonic 5-Door Hatchback - White 5 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser and rear hatch roof spoiler	\$1,599.00	2.5 hrs
19333241	2012-16 Sonic Sedan (Sonic 4-door)	PULL ME OVER RED (G7C)	⁹ Sonic 4-Door Sedan - Red 4 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser	\$1,349.00	2.0 hrs
19333242	2012-16 Sonic Hatchback (Sonic 5- door)	PULL ME OVER RED (G7C)	¹⁰ Sonic 5-Door Hatchback - Red 4 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser	\$1,349.00	2.0 hrs
19333243	2012-16 Sonic Sedan (Sonic 4-door)	PULL ME OVER RED (G7C)	¹¹ Sonic 4-Door Sedan- Red 5 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser and raised pedestal spoiler	\$1,599.00	2.5 hrs
19333244	2012-16 Sonic Hatchback (Sonic 5- door)	PULL ME OVER RED (G7C)	¹² Sonic 5-Door Hatchback - Red 5 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser and rear hatch roof spoiler	\$1,599.00	2.5 hrs
19333245	2012-16 Sonic Sedan (Sonic 4-door)	SWITCHBLADE SILVER MET (GAN)	¹³ Sonic 4-Door Sedan - Silver 4 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser	\$1,349.00	2.0 hrs
19333246	2012-16 Sonic Hatchback (Sonic 5- door)	SWITCHBLADE SILVER MET (GAN)	¹⁴ Sonic 5-Door Hatchback - Silver 4 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser	\$1,349.00	2.0 hrs
19333247	2012-16 Sonic Sedan (Sonic 4-door)	SWITCHBLADE SILVER MET (GAN)	¹⁵ Sonic 4-Door Sedan- Silver 5 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser and raised pedestal spoiler	\$1,599.00	2.5 hrs
19333248	2012-16 Sonic Hatchback (Sonic 5- door)	SWITCHBLADE SILVER MET (GAN)	¹⁶ Sonic 5-Door Hatchback - Silver 5 PC. Ground effects kit. Includes Front lip spoiler, Left and Right side skirts, Rear Lower skirt with diffuser and rear hatch roof spoiler	\$1,599.00	2.5 hrs

*Manufacturer's Suggested Retail Price. Tax, title, license, dealer fees and other optional equipment extra. Labor and installation charges not included. Price subject to change without notice.



CARRIERS AND RACKS BY THULE®

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ACCESSORIES FOR AN ACTIVE LIFESTYLE

When it comes to the accessories that customers need for an active lifestyle, Thule® has it all. From Bicycle, Ski and Kayak Carriers to Roof-Mounted Storage Containers, Thule® products can be installed right when customers take delivery of their vehicle.

HITCH-MOUNTED ACCESSORIES



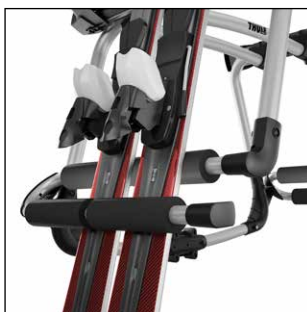
Vertex XT™ Two-Bike
Hitch-Mounted
Bicycle Carrier



Vertex XT™ Four-Bike
Hitch-Mounted
Bicycle Carrier



Transporter™
Hitch-Mounted
Cargo Box

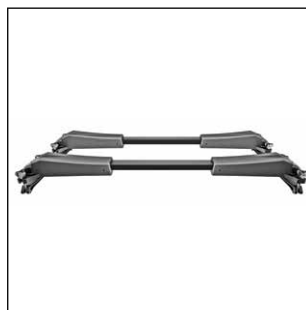


TRAM™ Hitch-Mounted
Ski Carrier

ROOF-MOUNTED ACCESSORIES



Set-to-Go™
Kayak Saddles



Stand-Up Paddle Board/
Surfboard Carrier



Canyon™ Roof Basket



Universal FlatTop™
Ski/Snowboard Carrier



Portage™ Canoe Carrier



Hull-a-Port Pro™
Folding J Kayak Carrier



Force M 624™
Force XL 625™
Cargo Boxes



Sonic XL™ Cargo Box



Big Mouth™
Upright Bike Carrier



Roof Rack
with Aeroblades™

SOURCED BY



CHEVROLET ACCESSORIES

GMC ACCESSORIES

CARRIERS AND RACKS PRODUCT INFORMATION



PART #	PART NAME	PART DESCRIPTION	VEHICLE	MSRP ¹	INSTALL TIME
HITCH-MOUNTED ACCESSORIES					
19331866	Vertex XT™ Two-Bike Hitch-Mounted Bicycle Carrier	Transport up to two bikes with a Hitch-Mounted Bicycle Carrier. Conveniently fits into your vehicle's trailer hitch. Hide-away, heavy-duty integrated cable lock secures the bikes to the rack and stores inside the hitch rack when not in use. Carrier tilts away from vehicle for access to rear cargo area.	2015 Colorado, 2011-16 Cruze, 2010-16 Equinox, 2003-15 Express, 2007-16 Silverado, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$269	0.3 hr
19331867	Vertex XT™ Four-Bike Hitch-Mounted Bicycle Carrier	Transport up to four bikes with a Hitch-Mounted Bicycle Carrier. Conveniently fits into your vehicle's trailer hitch. Hide-away, heavy-duty integrated cable lock secures the bikes to the rack and stores inside the hitch rack when not in use. Carrier tilts away from vehicle for access to rear cargo area.	2011-16 Cruze, 2015 Colorado, 2014-16 Equinox, 2003-15 Express, 2007-16 Silverado, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$299	0.3 hr
19302831	TRAM™ Hitch-Mounted Ski Carrier	Transport your snowboards or skis on the back of your vehicle by attaching the Hitch-Mounted Ski Carrier to your existing hitch bike carrier (sold separately).	2011-16 Cruze, 2015 Colorado, 2010-16 Equinox, 2003-15 Express, 2007-16 Silverado, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$249	0.4 hr
19257871	Transporter™ Hitch-Mounted Cargo Box	Premium textured ABS Hitch Cargo Box carries up to 13 cubic feet and 150 lbs. Tilts away from the vehicle for rear vehicle access. Fits 1-1/4" or 2" receivers.	2015 Colorado, 2010-16 Equinox, 2003-15 Express, 2007-16 Silverado, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$575	0.5 hr
ROOF-MOUNTED ACCESSORIES					
19331868	Portage™ Canoe Carrier	Transport your kayak on the top of your vehicle by attaching a Portage™ Canoe Carrier. These carriers provide maximum stability and protection during transportation. Requires crossbars.	2015 Colorado, 2010-16 Equinox, 2003-15 Express, 2007-16 Silverado, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$119	0.3 hr
19299547	Hull-a-Port Pro™ Folding J Kayak Carrier	Transport your kayak on the top of your vehicle by attaching a Folding J Kayak Carrier or Kayak Saddles. These carriers provide maximum stability and protection during transportation. Requires crossbars.	2011-16 Cruze, 2010-16 Equinox, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$189	0.3 hr
19257863	Set-to-Go™ Kayak Saddles	Form-fitting saddles hug and grip the surface for maximum stability and protection. The large surface area of the adjustable saddles conforms to your boat to help prevent damage during transportation. Requires crossbars.	2011-16 Cruze, 2010-16 Equinox, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$179	0.3 hr
19330171	Stand-Up Paddle Board/ Surfboard Carrier	Transport your paddle board on the roof of your vehicle by attaching this Stand-Up Paddle Board Carrier. Its telescoping width design features built-in board protection and universal roof-rack compatibility. Requires crossbars.	2011-16 Cruze, 2010-16 Equinox, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$160	0.2 hr
19329018	Force L 624™ Cargo Box	A stylish, well-equipped Cargo Box with premium features like dual side opening and Quick rip™ mounting. The Force L will carry all your gear in style. Requires crossbars.	2011-16 Cruze, 2010-16 Equinox, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$449	0.2 hr
19329019	Force XL 625™ Cargo Box	A stylish, well-equipped Cargo Box with premium features like dual side opening and Quick Grip™ mounting. The Force XL will carry all your gear in style. Requires crossbars.	2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$499	0.2 hr
19331871	Sonic XL™ Cargo Box — Black	A stylish, well-equipped Cargo Box with premium features like dual side opening and Quick Grip™ mounting. The Sonic XL Cargo Box will carry all your gear in style. Requires crossbars.	2015 Colorado, 2010-16 Equinox, 2003-15 Express, 2007-16 Silverado, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$649	0.2 hr
19331872	Canyon™ Roof Basket	Perfectly sized to fit on 4x4s, SUVs and wagons, the Canyon™ combines maximum cargo space with off-road durability. Requires crossbars.	2010-16 Equinox, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$309	0.5 hr
19331873	Stretch Cargo Net for Roof Basket	This heavy-duty Stretch Cargo Net secures luggage, camping and cargo gear to the Canyon™ Roof Basket.	2010-16 Equinox, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$39	N/A
19299548	Universal Flat Top™ Ski/Snowboard Carrier	A great-looking, fully locking Ski and Snowboard Carrier that installs quickly and easily on roof rack crossbars. Carries up to six pairs of skis or four snowboards. Requires crossbars.	2011-16 Cruze, 2010-16 Equinox, 2007-16 Suburban, 2007-16 Tahoe, 2009-16 Traverse	\$215	0.3 hr
19257861	Big Mouth™ Upright Bike Carrier	The Upright Bike Carrier that set the standard for bike-carrying flexibility and ease of use features universal mounting and accommodates bike frames up to 3-1/8" in diameter. Requires crossbars; lock included.	2011-16 Cruze, 2010-16 Equinox, 2007-16 Suburban, 2009-16 Traverse	\$199	0.4 hr
19329017	Roof Rack with Aeroblades	This removable Roof Rack Kit includes cross rails and all necessary mounting hardware to expand the cargo capacity for your Cruze. Provides the strongest hold, safest fit and easiest installation for the ultimate in roof rack technology and peace of mind.	2011-15 Cruze	\$399	0.5 hr
19331869	Roof Rack with Aeroblades	This removable Roof Rack Kit includes cross rails and all necessary mounting hardware to expand the cargo capacity for your Colorado. Provides the strongest hold, safest fit and easiest installation for the ultimate in roof rack technology and peace of mind.	2015-16 Colorado Extended Cab	\$399	0.5 hr
19331870	Roof Rack with Aeroblades	This removable Roof Rack Kit includes cross rails and all necessary mounting hardware to expand the cargo capacity for your Colorado. Provides the strongest hold, safest fit and easiest installation for the ultimate in roof rack technology and peace of mind.	2015-16 Colorado Crew Cab	\$399	0.5 hr
19352498	Roof Rack with Aeroblades	This removable Roof Rail Kit includes cross rails and all necessary mounting hardware to expand Silverado's cargo capacity. Provides the strongest hold, safest fit and easiest installation for the ultimate in roof rail technology and peace of mind.	2014-16 Silverado LD Double and Crew Cab 2015-16 Silverado HD Double and Crew Cab	\$449	0.5 hr

¹ Manufacturer's Suggested Retail Price. Tax and installation extra. Price subject to change without notice. Non-GM Warranty. Thule® provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by Thule®, please call (800) 238-2388. For installation instructions, please visit AIC and select Thule® under the IBP section.



CARRIERS AND RACKS PRODUCT INFORMATION



PART #	PART NAME	PART DESCRIPTION	VEHICLE	MSRP ¹	INSTALL TIME
HITCH-MOUNTED ACCESSORIES					
19331866	Vertex XT™ Two-Bike Hitch-Mounted Bicycle Carrier	Transport up to two bikes with a Hitch-Mounted Bicycle Carrier. Conveniently fits into your vehicle's trailer hitch. Hide-away, heavy-duty integrated cable lock secures the bikes to the rack and stores inside the hitch rack when not in use. Carrier tilts away from vehicle for access to rear cargo area.	2007-16 Acadia, 2015 Canyon, 2003-16 Savana, 2007-16 Sierra, 2010-16 Terrain, 2007-16 Yukon, 2007-16 Yukon XL	\$269	0.3 hr
19331867	Vertex XT™ Four-Bike Hitch-Mounted Bicycle Carrier	Transport up to four bikes with a Hitch-Mounted Bicycle Carrier. Conveniently fits into your vehicle's trailer hitch. Hide-away, heavy-duty integrated cable lock secures the bikes to the rack and stores inside the hitch rack when not in use. Carrier tilts away from vehicle for access to rear cargo area.	2007-16 Acadia, 2015 Canyon, 2003-16 Savana, 2007-16 Sierra, 2007-16 Yukon, 2007-16 Yukon XL	\$299	0.3 hr
19302831	TRAM™ Hitch-Mounted Ski Carrier	Transport your snowboards or skis on the back of your vehicle by attaching the Hitch-Mounted Ski Carrier to your existing hitch bike carrier (sold separately).	2007-16 Acadia, 2015 Canyon, 2003-16 Savana, 2007-16 Sierra, 2010-16 Terrain, 2007-16 Yukon, 2007-16 Yukon XL	\$249	0.4 hr
19257871	Transporter™ Hitch-Mounted Cargo Box	Premium textured ABS Hitch Cargo Box carries up to 13 cubic feet and 150 lbs. Tilts away from the vehicle for rear vehicle access. Fits 1-1/4" or 2" receivers.	2007-16 Acadia, 2015 Canyon, 2003-16 Savana, 2007-16 Sierra, 2010-16 Terrain, 2007-16 Yukon	\$575	0.5 hr
ROOF-MOUNTED ACCESSORIES					
19331868	Portage™ Canoe Carrier	Transport your canoe or kayak on the top of your vehicle by attaching a Portage™ Canoe Carrier. These carriers provide maximum stability and protection during transportation. Requires crossbars.	2007-16 Acadia, 2015 Canyon, 2003-16 Savana, 2007-16 Sierra, 2010-16 Terrain, 2007-16 Yukon	\$119	0.3 hr
19299547	Hull-a-Port Pro™ Folding J Kayak Carrier	Transport your kayak on the top of your vehicle by attaching a Folding J Kayak Carrier or Kayak Saddles. These carriers provide maximum stability and protection during transportation. Requires crossbars.	2007-16 Acadia, 2010-16 Terrain, 2007-16 Yukon, 2007-16 Yukon XL	\$189	0.3 hr
19257863	Set-to-Go™ Kayak Saddles	Form-fitting saddles hug and grip the surface for maximum stability and protection. The large surface area of the adjustable saddles conforms to your boat to help prevent damage during transportation. Requires crossbars.	2007-16 Acadia, 2010-16 Terrain, 2007-16 Yukon, 2007-16 Yukon XL	\$179	0.3 hr
19330171	Stand-Up Paddle Board/ Surfboard Carrier	Transport your paddle board on the roof of your vehicle by attaching this Stand-Up Paddle Board Carrier. Its telescoping width design features built-in board protection and universal roof-rack compatibility. Requires crossbars.	2007-16 Acadia, 2010-16 Terrain, 2007-16 Yukon, 2007-16 Yukon XL	\$160	0.2 hr
19329018	Force L 624™ Cargo Box	A stylish, well-equipped Cargo Box with premium features like dual side opening and Quick Grip™ mounting. The Force L will carry all your gear in style. Requires crossbars.	2007-16 Acadia, 2010-16 Terrain, 2007-16 Yukon, 2007-16 Yukon XL	\$449	0.2 hr
19329019	Force XL 625™ Cargo Box	A stylish, well-equipped Cargo Box with premium features like dual side opening and Quick Grip™ mounting. The Force XL will carry all your gear in style. Requires crossbars.	2007-16 Acadia, 2007-16 Yukon, 2007-16 Yukon XL	\$499	0.2 hr
19331871	Sonic XL™ Cargo Box — Black	A stylish, well-equipped Cargo Box with premium features like dual side opening and Quick Grip™ mounting. The Sonic XL Cargo Box will carry all your gear in style. Requires crossbars.	2007-16 Acadia, 2015 Canyon, 2003-16 Savana, 2007-16 Sierra, 2010-16 Terrain, 2007-16 Yukon	\$649	0.2 hr
19331872	Canyon™ Roof Basket	Perfectly sized to fit on 4x4s, SUVs and wagons, the Canyon™ combines maximum cargo space with off-road durability. Requires crossbars.	2007-16 Acadia, 2010-16 Terrain, 2007-16 Yukon, 2007-16 Yukon XL	\$309	0.5 hr
19331873	Stretch Cargo Net for Roof Basket	This heavy-duty Stretch Cargo Net secures luggage, camping and cargo gear to the Canyon™ Roof Basket.	2007-16 Acadia, 2010-16 Terrain, 2007-16 Yukon, 2007-16 Yukon XL	\$39	N/A
19299548	Universal FlatTop™ Ski/Snowboard Carrier	A great-looking, fully locking Ski and Snowboard Carrier that installs quickly and easily on roof rack crossbars. Carries up to six pairs of skis or four snowboards. Requires crossbars.	2007-16 Acadia, 2010-16 Terrain, 2007-16 Yukon, 2007-16 Yukon XL	\$215	0.3 hr
19257861	Big Mouth™ Upright Bike Carrier	The Upright Bike Carrier that set the standard for bike-carrying flexibility and ease of use features universal mounting and accommodates bike frames up to 3-1/8" in diameter. Requires crossbars; lock included.	2007-16 Acadia, 2010-16 Terrain, 2007-16 Yukon, 2007-16 Yukon XL	\$199	0.4 hr
19331869	Roof Rack with Aeroblades	This removable Roof Rack Kit includes cross rails and all necessary mounting hardware to expand the cargo capacity for your Canyon. Provides the strongest hold, safest fit and easiest installation for the ultimate in roof rack technology and peace of mind.	2015-16 Canyon Extended Cab	\$399	0.5 hr
19331870	Roof Rack with Aeroblades	This removable Roof Rack Kit includes cross rails and all necessary mounting hardware to expand the cargo capacity for your Canyon. Provides the strongest hold, safest fit and easiest installation for the ultimate in roof rack technology and peace of mind.	2015-16 Canyon Crew Cab	\$399	0.5 hr
19352498	Roof Rack with Aeroblades	This removable Roof Rail Kit includes cross rails and all necessary mounting hardware to expand Sierra's cargo capacity. Provides the strongest hold, safest fit and easiest installation for the ultimate in roof rail technology and peace of mind.	2014-16 Sierra LD Double and Crew Cab 2015-16 Serra HD Double and Crew Cab	\$449	0.5 hr

¹ Manufacturer's Suggested Retail Price. Tax and installation extra. Price subject to change without notice. Non-GM Warranty. Thule® provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by Thule®, please call (800) 238-2388. For installation instructions, please visit AIC and select Thule® under the IBP section.



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Protect your vehicle inside and out, and make your life a little easier during the colder months with these protection and convenience accessories.

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- Side Window Deflectors
- Tonneau Covers
- Bedliner / Bed Rug / Bed Mat
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- Cargo All Weather Mat
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- Battery Charger
- Reflective Triangle
- Highway Safety Kit
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Outfit your Colorado/Canyon for the season! Our GearOn™ and Thule® line-up of cargo accessories offer the perfect solution for storing and carrying your snowboards, skis, and gear for all of your winter adventures!

Part #	GM Accessory	Description	MSRP
22950523	GearOn™ Pickup Box Carrier Cross Rails	The Pickup Box Tiered Storage Bar Package includes the GearOn™ Tiered Storage Cross Rails that provide the foundation for the system. Requires GearOn™ Cargo Tie Down Rings (sold separately)	\$300.00
23143241	Bed-Mounted Cargo Tie-Down Rings	Enhance the cargo capability of your Canyon with these Cargo Tie-Down Rings.	\$100.00
22937756	GearOn™ Bed Divider Package	The GearOn™ Divider Package groups GearOn™ Cargo Tie Down Rings with a GearOn™ Bed Cargo Divider in Black, to partition the cargo bed and help hold gear in place.	\$395.00
19299548	Flat Top 6-Pair Roof-Mounted Ski Carrier by Thule®	The Universal Flat Top™ Ski/Snowboard Carrier by Thule® is fully locking and installs quickly and easily on roof rack cross rails. It carries up to six pairs of skis or four snowboards. This item requires cross rails. Non-GM warranty. Warranty by Thule®. For more information call 1-800-238-2388.	\$214.99



ACCESSORIES

GMC ACCESSORIES

GEARON™

Southwest ADI
6550 Wuliger Way
North Richland Hills, TX 76180



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Fax: (817) 546-0756