

January 2018



ADI UPDATE

The GM Accessories Newsletter from Southwest ADI

THE TOP SELLERS

MONTHLY DEALER RANKING

These Dealers exceeded 100% of their GM Accessories Sales Objective for **December, 2017.**

FRANK KENT COUNTRY.....	497.68%	RAY HUFFINES CHEVROLET, INC.	128.56%	WAGNER CADILLAC.....	108.09%
FRANK KENT CADILLAC	471.06%	GUNN BUICK-GMC, LTD	127.88%	CLASSIC CHEVROLET OF CLEBURNE	107.60%
GABRIEL/JORDAN CHEVROLET CADILLAC	418.62%	GUNN CHEVROLET, LTD.....	127.47%	BACON CHEVROLET, INC.....	107.57%
CHUCK NASH CHEVROLET BUICK GMC.....	334.30%	HOLIDAY CHEVROLET.....	126.93%	LAKESIDE CHEVROLET COMPANY	107.57%
AUTONATION CHEVROLET ENNIS	333.56%	SOUTH TEXAS BUICK-GMC.....	126.42%	RICHARDSON BROS., INC.....	107.41%
TEAGUE CHEVROLET-BUICK, INC.....	311.23%	PARTNERS CHEVROLET BUICK GMC	124.86%	MAC HAIK CHEVROLET	107.16%
YAZELL CHEVROLET INC.....	280.18%	PREMIER CHEVROLET BUICK GMC	124.25%	VARA CHEVROLET	106.79%
EXCEL CHEVROLET.....	262.84%	BAYER MOTOR CO., INC.....	122.71%	JAMES HODGE CHEV OF BROKEN BOW.....	106.53%
GRAFF CHEVROLET COMPANY.....	258.58%	ALICE CHEVROLET, BUICK, GMC.....	122.06%	COVERT CHEVROLET OF HUTTO.....	106.35%
HUFFINES CHEVROLET.....	229.95%	RON CRAFT CHEVROLET	121.53%	STERLING MCCALL BUICK GMC.....	105.94%
REX PERRY AUTOPLEX.....	228.73%	WESLACO MOTORS LP.....	121.44%	BAYTOWN GMC BUICK.....	105.83%
WILKINSON CHEVROLET	218.18%	BRUCE LOWRIE CHEVROLET, INC.....	121.16%	YOUNG CHEVROLET.....	105.66%
MINERAL WELLS CHEVROLET BUICK GMC.....	200.89%	GRAFE CHEVROLET GMC	120.87%	LEE HOFFPAUIR CHEVROLET BUICK	105.63%
CLASSIC BUICK, GMC OF CARROLLTON.....	198.08%	MIKE PERRY CHEVROLET BUICK.....	120.54%	CADILLAC OF ARLINGTON.....	105.51%
SOUTHWEST BUICK GMC.....	197.75%	GLOFF MOTORS, INC.....	120.16%	LONE STAR CHEVROLET.....	105.03%
GOUND CHEVROLET COMPANY.....	193.70%	GRANGER CHEVROLET.....	120.12%	BEENE MOTOR SALES, INC.....	104.95%
BRAD FENTON MOTORS OF ARDMORE.....	193.24%	BECK & MASTEN BUICK GMC, INC.....	119.95%	STANLEY CHEV-BUICK-GMC-GATESVILLE	103.62%
WITTE, INC.....	192.64%	FAMILY CHEVROLET.....	119.93%	JIM HOFFPAUIR, INC.....	103.37%
WEST POINT BUICK GMC.....	191.77%	ANCIRA BUICK GMC	119.45%	VICTORY BUICK GMC	103.23%
MCKINNEY BUICK-GMC	188.92%	BRUNER MOTORS, INC.....	118.61%	WILLS POINT CHEVROLET.....	103.19%
COVERT CADILLAC BUICK GMC.....	185.20%	MORITZ CHEVROLET, LTD.....	117.98%	PETERS CHEVROLET, INC.....	103.17%
COLEMAN MOTORS, INC.....	172.24%	CLASSIC CHEVROLET CADILLAC.....	117.80%	TEGELER CHEVROLET INC.....	103.07%
ARNOLD-BAKER CHEVROLET CO.....	170.10%	CREST CADILLAC	117.03%	OVIEDO CHEVROLET-GMC.....	103.07%
VANDERGRIFF CHEVROLET	167.36%	SEWELL CADILLAC.....	116.10%	FINNEGAN CHEVROLET	102.75%
FIVE STAR CHEVROLET	166.76%	LUTTRULL-MCNATT CHEVROLET.....	116.08%	TEAGUE CHEVROLET TOYOTA, INC.....	102.25%
FRIO CHEVROLET, LLC.....	164.00%	TISHOMINGO CHEVROLET, INC.....	115.59%	PELTIER CHEVROLET, INC.....	102.10%
CECIL ATKISSON MOTORS	163.21%	CUTSHAW CHEVROLET INC.....	114.72%	CLASSIC CHEVROLET, INC.....	101.69%
NORTH PARK CHEVROLET CASTROVILLE	163.14%	RAYMOND BUICK GMC.....	114.23%	PIPPEN MOTOR COMPANY	101.58%
WRIGHT BUICK GMC.....	159.99%	BACON AUTO COUNTRY, INC.....	114.09%	AUTONATION BUICK GMC CORPUS CHRISTI.....	101.56%
GENTRY CHEVROLET, INC.....	158.79%	MASSEY CADILLAC	113.40%	STERLING NAVASOTA.....	101.53%
FREEDOM CHEVROLET BUICK GMC.....	155.97%	BACON AUTOPLEX, INC.....	112.39%	CARLISLE CHEV BUICK GMC CADILLAC	101.37%
COMMERCE CHEVROLET BUICK.....	155.91%	RATLIFF CHEVROLET-BUICK.....	111.27%	AL WILLEFORD CHEVROLET, INC.....	101.33%
GATEWAY BUICK GMC, LLC.....	154.83%	RAY JONES CHEVROLET	110.87%	CLAY COOLEY CHEVROLET DALLAS	101.29%
RUSH CHEVROLET.....	151.51%	EL DORADO MOTORS, INC.....	110.31%	BRASHER MOTOR COMPANY OF WEIMAR.....	101.27%
FRIENDLY CHEVROLET, LTD.....	147.82%	HENNA CHEVROLET, L.P.....	110.28%	HERITAGE BUICK GMC	101.26%
CHARLES CLARK CHEVROLET CO.....	147.66%	RON CARTER AUTOLAND.....	110.23%	HOPE AUTO COMPANY CHEV BUICK GMC.....	101.22%
APPLE-SPORT CHEVROLET.....	144.22%	FIESTA CHEVROLET	109.78%	CALDWELL COUNTRY CHEVROLET.....	101.11%
BOB PRICE CHEVROLET BUICK GMC.....	143.94%	KEN BATCHELOR CADILLAC	109.57%	WIESNER BUICK GMC.....	100.94%
GULF COAST CHEVROLET BUICK GMC	137.97%	AUTONATION CHEVROLET WACO	109.20%	ORR CLASSIC CHEVROLET	100.82%
PARKWAY BUICK GMC.....	134.88%	YATES BUICK GMC	109.08%	NEHLS CHEVROLET.....	100.68%
BRITAIN CHEVROLET CADILLAC	134.12%	LULING CHEVROLET BUICK GMC.....	109.04%	J. P. HARVEY MOTORS, INC.....	100.62%
CLASSIC CHEVROLET BUICK GMC	131.64%	TEXAN GMC BUICK.....	108.91%	LEWIS CHEVROLET BUICK GMC.....	100.44%
BOB TEDFORD CHEVROLET CO.....	129.74%	BERT OGDEN CHEVROLET, INC.....	108.66%	NYLE MAXWELL GMC	100.43%
CLASSIC CHEVROLET	129.02%	SEWELL CADILLAC OF GRAPEVINE.....	108.30%	MILLER-STARNES CHEVROLET-BUICK.....	100.29%

Southwest ADI
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ACCESSORIES REWARDS PROGRAM



From January 3, 2018 – April 3, 2018, sell eligible Premium All-Weather Floor Liners, Tonneau Covers, Bed Rugs, Bed Mats and Tool Boxes, and earn SPIN rewards ranging from \$10–\$50 in earnPOWER points per VIN.

NEW! ADDITIONAL ELIGIBLE ACCESSORIES:

Silverado Illuminated Bowties	84129741, 84129740
Silverado/Sierra Rocker Guard	84114518
Equinox Assist Step	84245197
Terrain Assist Step	84279671
Universal Tablet Holder (various models)	84142765, 84312349, 19331588, 23221725, 84141323, 84385230

Visit gmearnpower.com to process SPINs through May 1, 2018. See rules for full details on processing SPINs. All dealership employees are eligible and will see earnings reflected in their earnPOWER account within 48 hours of a successfully completed SPIN.



ACCESSORIES REWARDS PROGRAM RULES

PROGRAM PERIOD

January 3, 2018 – April 3, 2018

ENROLLMENT FEE

None

ELIGIBLE DEALERSHIP EMPLOYEES

- All Chevrolet, Buick, GMC and Cadillac dealership employees with a valid GMIN and employed as of January 2, 2018

- Participation is voluntary

HOW IT WORKS

- Dealer will be automatically enrolled upon submitting for first SPIN via the GM **earnPOWER** website: gmearnpower.com
- Eligible dealership employees will earn one SPIN for every VIN with an eligible accessory sold over the counter during the Program Period
- Each earned SPIN will have the opportunity to win up to \$50 in GM **earnPOWER** points. Payout amounts are \$10, \$20, \$30, \$40 or \$50
- The gmearnpower.com website will be available to process SPINs through May 1, 2018
- SPIN Requirements:**
 - Participant must enter the eligible over-the-counter Accessory sale into the GM IOP system
 - Participant must enter the corresponding valid VIN into the gmearnpower.com website
 - VIN entered with IOP submission must match VIN entered via gmearnpower.com website
 - SPINs will be awarded on gmearnpower.com after required information is confirmed
- Award Payment**
 - Dealership employees will see earnings reflected in their GM **earnPOWER** account within 48 hours of a successfully completed SPIN

ELIGIBLE ACCESSORY SALES

- All Floor Liners, Tool Boxes, Bed Covers (Tonneau Covers), Bed Rugs and Bed Mats. LPOs are not eligible
- New Floor Liners released during Program Period are eligible
- Additional eligible accessories:

ACCESSORY	PART NUMBERS
Silverado Illuminated Bowties	84129741, 84129740
Silverado/Sierra Rocker Guard	84114518
Equinox Assist Step	84245197
Terrain Assist Step	84279671
Universal Tablet Holder	84142765, 84312349, 19331588, 23221725, 84141323, 84385230

ELIGIBLE DELIVERIES

- Only over-the-counter Accessory sales qualify
- LPOs are NOT eligible

SALES, SERVICE AND PARTS MANAGERS ELIGIBILITY AND AWARDS

- Sales, Service and Parts Managers will earn GM **earnPOWER** points in the amount of 20% of the total awards earned during the override period (i.e., a 20% override). For example:
 - If the total SPIN earnings at the dealership were \$1,000 in GM **earnPOWER** points, then the Manager(s) would earn \$200 in GM **earnPOWER** override points

- Overrides will be allocated to the Manager(s) associated with the Participant earning the SPIN. For example:
 - Sales Consultant claims will apply to the Sales Managers override; Service Consultant claims will apply to the Service Managers override, and Parts Consultant claims will apply to the Parts Managers override
- If there is more than one Manager per department, the override will be shared equally among department managers. For example:
 - Sales Consultant SPIN earnings totaled \$1,000 in GM **earnPOWER** points and the dealership has two Sales Managers. Sales override is calculated to be \$200 and each Sales Manager receives \$100 (i.e., \$200/2)
- Overrides will be issued as GM **earnPOWER** points directly into Manager GM **earnPOWER** accounts (i.e., no SPINs will apply)
- Overrides will be calculated and issued monthly during the Program Period
- In the event a Sales, Service, or Parts Manager executes a SPIN based on an ineligible vehicle delivery, the 20% override will be forfeited
- The Manager's GMIN must be on the OWB delivery record and the Manager must be on the "Maintain Personnel" at gmprograminfo.com to be eligible for awards

TAX PROVISIONS

- Liability for federal, state or other taxes imposed upon a reward is the sole responsibility of the dealer and/or the dealer employee, not GM. Program Headquarters will report all rewards to the appropriate taxing authorities as appropriate

General Motors reserves the right to cancel, amend or revoke this program at any time.

Accessories Rewards IOP Process

- Once you click "Continue", it will bring you to the Job Card Transaction Details page (shown left).
- Make sure you select the box for "Service Agent Installed Option".
- Enter the part number of the installed accessory in the Parts field

To find the appropriate Labor Operation, follow this path:
Global Connect > Service Information > Select Year, Make, Model > Labor Time Guide > general information > Dealer Installed GM Accessory Installation

2018 I-OPs Code List

IOPs continue to change so a dealer must find the updated list throughout the year. To access the I-OP Code list for 2018:

1. Log into Global Connect
2. Click on "Departments" then Click "Service"
3. Once SI opens, use the dropdowns to do a current year, make, model, search and click "next"
It does not matter what model is chosen, it simply gives all I-ops codes.
4. This will pull up a new window and under Labor Time Guide heading click on the model
5. Now click on "General Information"
6. Now click on "Dealer Installed Accessory Installation"
7. You now see all the I-Op codes

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2018 BUSINESS CHOICE OFFERS

FLEXIBLE SOLUTIONS FOR YOUR BUSINESS



GMC ACCESSORIES CASH ALLOWANCES FOR YOUR BUSINESS

2017-18 TRUCKS		2017-18 VANS	
Sierra 1500 and Canyon	\$400	Savana (Passenger)	\$400
Cash Allowance on eligible GMC Accessories ^{1,2}		Cash Allowance on eligible GMC Accessories ^{1,2}	
Sierra 2500HD and Sierra 3500HD	\$1,000		\$1,200
Cash Allowance on eligible GMC Accessories ^{1,2}		Cash Allowance on eligible GMC Accessories ^{1,2}	
		Requires a minimum spend of \$500	
		OR	
		Savana (Cargo)	\$1,200
		NEW!	
		Cash Allowance on a combination of eligible GMC Accessories and Upfitter Additions ^{1,2}	
		Requires a minimum spend of \$500	

To be eligible for Business Choice, business owners must be able to answer “Yes” to the following:

- ☒ Yes, I am a business owner, and the vehicle will be used in the day-to-day operation of my business.
- ☒ Yes, I can provide one of the following current/active eligible business documents:

- GM Fleet Account Number (FAN)
- Crop or Livestock License
- Timber Registration Number
- Articles of Incorporation
- State Business License or State/Federal Business Tax ID Certificate
- Prior Year Schedule C or Schedule F (1040 – Farmers Only)
- Pocket List of Railroad Officials Guide
- Sales Tax License
- State or Federal Authorized Business Website
- Agricultural ID
- Tax Form 1120-S (Prior Year)
- Commercial General Liability Insurance, Policy/Public Liability Insurance, Workers' Comp Insurance Policy
- Municipal Bus License
- Business Tax Forms (Prior Year)
- Farmers General Liability Insurance
- Tax Form 1065 (Prior Year)
- Municipalities (in lieu of Bid Assistance, vehicle must be in the name of the municipality)
- Federal Land Use Restriction or Federal Land Grant Subsidiary Documents

See your GMC Dealer for a full list of eligible GMC Accessories.

- ¹ For Canyon, Sierra 1500, Sierra 2500HD, Sierra 3500HD and Savana Passenger Van: Cash Allowance applies to eligible GMC commercial accessories only. For Savana Cargo Van, (i) Cash Allowance may be applied to eligible GMC commercial accessories, a combination of eligible GMC commercial accessories and eligible commercial upfitter additions, including labor and installation associated with upfitter additions only, and (ii) Customers must spend at least \$500 to be eligible for Cash Allowance. Not valid with certain other offers. See your GMC Dealer for complete Program requirements. Program is valid from January 3, 2018–January 2, 2019. Take delivery by 1/2/2019.
- ² Most GMC Parts and Accessories sold and installed on a GMC vehicle by a GMC Dealer or a GMC-approved Accessory Distributor/Installer (ADI) before delivery to the customer are covered under the applicable portion (Bumper-to-Bumper, Powertrain, etc.) of the New Vehicle Limited Warranty. If GMC Accessories are installed after vehicle delivery, or are replaced under the New Vehicle Limited Warranty, they will be covered, parts and labor, for the longer of the following: a) 12 months/12,000 miles (whichever comes first), or b) the balance of the applicable portion of the New Vehicle Limited Warranty. GMC Parts sold over the counter, or those not requiring installation, will continue to receive the standard GM Dealer Parts Warranty of 12 months from the date of purchase, parts only, regardless of miles. Does not apply to Associated Accessories. See your dealer for details. Some vehicles are shown with equipment from an independent supplier. GM Licensed and Associated Accessories are covered under the accessory-specific manufacturer's warranty and are not warranted by GM or its dealers. GM is not responsible for the safety or quality of independent supplier alterations.

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2018 BUSINESS CHOICE OFFERS

FLEXIBLE SOLUTIONS FOR YOUR BUSINESS



TOP ACCESSORIES CHOICES

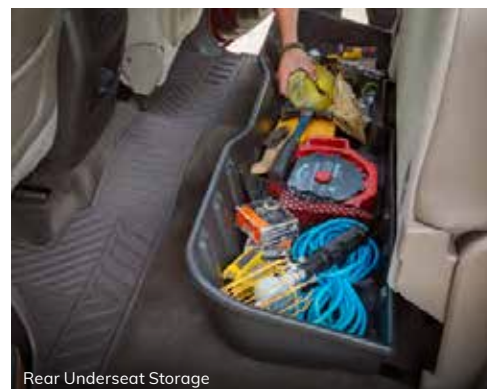
FOR THE FULL LINEUP OF ELIGIBLE BUSINESS CHOICE ACCESSORIES, SEE YOUR DEALER.



Hard Tri-Fold Cover with GMC Logo



Full-Frame Steel Utility Rack by Thule® TracRac^{3,4}



Rear Underseat Storage



Battery Boosters From NOCO®⁵



Trailer Camera System by EchoMaster®⁶



3-Inch Off-Road Step Bars for Sierra and Canyon (Canyon pictured)



GMC Accessories Stationary Tool Box



Premium All-Weather Floor Liners for Canyon



A16 5th-Wheel Hitch with Standard Legs by CURT™ Group⁷

³ Ⓜ Non-GM warranty. Limited warranty by Thule®. 3 years/36,000 miles. For more information, contact your dealer.

⁴ Maximum payload capacity of vehicle includes weight of driver, passengers, optional equipment and cargo. Must not exceed vehicle and box cargo capacity. Cargo and load capacity limited by weight and distribution.

⁵ Ⓜ Non-GM warranty. Limited warranty by NOCO®. 3 years/36,000 miles. For more information, contact your dealer.

⁶ Ⓜ Non-GM warranty. Limited warranty by EchoMaster®. 3 years/36,000 miles. For more information, contact your dealer.

⁷ Ⓜ Non-GM warranty. Limited warranty by CURT™ Group. 10 years. For more information, contact your dealer.

Ⓜ Associated Accessory. Non-GM part.

Pictured gear and supplies not included. See dealer for details.

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2018 BUSINESS CHOICE OFFERS FLEXIBLE SOLUTIONS FOR YOUR BUSINESS



ACCESSORIES

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2017-18 TRUCKS	
Silverado 1500 and Colorado	\$400 Cash Allowance on eligible Chevrolet Accessories ^{1,2}
Silverado 2500HD and Silverado 3500HD	\$1,000 Cash Allowance on eligible Chevrolet Accessories ^{1,2}

2017-18 VANS	
Express (Passenger) and City Express	\$400 Cash Allowance on eligible Chevrolet Accessories ^{1,2}
Express (Cargo)	\$1,200 Cash Allowance on eligible Chevrolet Accessories ^{1,2} Requires a minimum spend of \$500
	OR \$1,200 Cash Allowance on a combination of eligible Chevrolet Accessories and Upfitter Additions^{1,2} Requires a minimum spend of \$500



TO BE ELIGIBLE FOR BUSINESS CHOICE, BUSINESS OWNERS MUST BE ABLE TO ANSWER "YES" TO THE FOLLOWING:

☒ Yes, I am a business owner, and the vehicle will be used in the day-to-day operation of my business.

☒ Yes, I can provide one of the following current/active eligible business documents:

- GM Fleet Account Number (FAN)
- Crop or Livestock License
- Timber Registration Number
- Articles of Incorporation
- State Business License or State/Federal Business Tax ID Certificate
- Prior Year Schedule C or Schedule F (1040 – Farmers Only)
- Pocket List of Railroad Officials Guide
- Sales Tax License
- State or Federal Authorized Business Website
- Agricultural ID
- Tax Form 1120-S (Prior Year)
- Commercial General Liability Insurance, Policy/Public Liability Insurance, Workers' Comp Insurance Policy
- Municipal Bus License
- Business Tax Forms (Prior Year)
- Farmers General Liability Insurance
- Tax Form 1065 (Prior Year)
- Municipalities (in lieu of Bid Assistance, vehicle must be in the name of the municipality)
- Federal Land Use Restriction or Federal Land Grant Subsidiary Documents

SEE YOUR CHEVROLET DEALER FOR A FULL LIST OF ELIGIBLE CHEVROLET ACCESSORIES.

¹ For Colorado, Silverado 1500, Silverado 2500HD, Silverado 3500HD, Express Passenger Van and City Express Van: Cash Allowance applies to eligible Chevrolet commercial accessories only. For Express Cargo Van, (i) Cash Allowance may be applied to eligible Chevrolet commercial accessories, a combination of eligible Chevrolet commercial accessories and eligible commercial upfitter additions, including labor and installation associated with upfitter additions only, and (ii) Customers must spend at least \$500 to be eligible for Cash Allowance. Not valid with certain other offers. See your Chevrolet Dealer for complete Program requirements. Program is valid from January 3, 2018–January 2, 2019. Take delivery by 1/2/2019.

² Most Chevrolet Parts and Accessories sold and installed on a Chevrolet vehicle by a Chevrolet Dealer or a Chevrolet-approved Accessory Distributor/Installer (ADI) before delivery to the customer are covered under the applicable portion (Bumper-to-Bumper, Powertrain, etc.) of the New Vehicle Limited Warranty. If Chevrolet Accessories are installed after vehicle delivery, or are replaced under the New Vehicle Limited Warranty, they will be covered, parts and labor, for the longer of the following: a) 12 months/12,000 miles (whichever comes first), or b) the balance of the applicable portion of the New Vehicle Limited Warranty. Chevrolet Parts sold over the counter, or those not requiring installation, will continue to receive the standard GM Dealer Parts Warranty of 12 months from the date of purchase, parts only, regardless of miles. Does not apply to Associated Accessories. See your dealer for details. Some vehicles are shown with equipment from an independent supplier. GM Licensed and Associated Accessories are covered under the accessory-specific manufacturer's warranty and are not warranted by GM or its dealers. GM is not responsible for the safety or quality of independent supplier alterations.

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2018 BUSINESS CHOICE OFFERS FLEXIBLE SOLUTIONS FOR YOUR BUSINESS



ACCESSORIES

TOP ACCESSORIES CHOICES

FOR THE FULL LINEUP OF ELIGIBLE BUSINESS CHOICE ACCESSORIES, SEE YOUR DEALER.



Hard Tri-Fold Cover with Bowtie Logo



Complete Aluminum Rack System by Thule® TracRac^{3,4} — Two Crossbars and 6-Inch Rectangular Assist Steps



Rear Underseat Storage



Battery Boosters From NOCO⁵



Trailer Camera System by EchoMaster⁶



3-Inch Off-Road Step Bars for Silverado and Colorado



Chevrolet Accessories Stationary Tool Box



Premium All-Weather Floor Liners for Silverado



A16 5th-Wheel Hitch with Standard Legs by CURT™ Group⁷

³ Non-GM warranty. Limited warranty by Thule®. 3 years/36,000 miles. For more information, contact your dealer.

⁴ Maximum payload capacity of vehicle includes weight of driver, passengers, optional equipment and cargo. Must not exceed vehicle and box cargo capacity. Cargo and load capacity limited by weight and distribution.

⁵ Non-GM warranty. Limited warranty by NOCO®. 3 years/36,000 miles. For more information, contact your dealer.

⁶ Non-GM warranty. Limited warranty by EchoMaster®. 3 years/36,000 miles. For more information, contact your dealer.

⁷ Non-GM warranty. Limited warranty by CURT™ Group, 10 years. For more information, contact your dealer.

Associated Accessory. Non-GM part.

Pictured gear and supplies not included. See dealer for details.

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TONNEAU COVERS FOR CHEVROLET SILVERADO

SOFT FOLDING TONNEAU



1

**SPORT ROLL COVER
BY ADVANTAGE^{®1} **
MSRP \$329.00




2

SOFT ROLL-UP COVER²
MSRP \$495.00



3

PREMIER ROLL-UP COVER BY ADVANTAGE^{®1} 
THAT FITS WITH/WITHOUT THE SPORT BAR
MSRP \$499.00



4

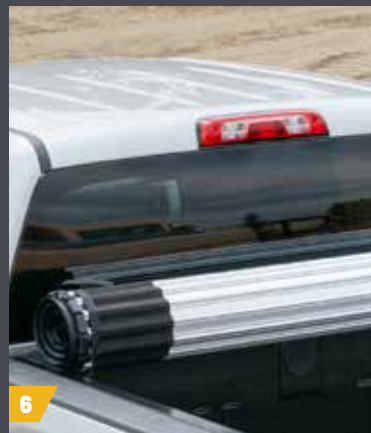
SOFT TRI-FOLD COVER²
MSRP \$575.00

HARD FOLDING TONNEAU



5

HARD TRI-FOLD COVER²
MSRP \$870 - \$945




6

**HARD ROLLING COVER
BY REV^{®3} **
MSRP \$999.00



7

**RETRACTABLE COVER
BY ROLL-N-LOCK^{®4} **
MSRP \$1,299.00




8

**ONE-PIECE PAINTED
HARD COVER
BY UNDERCOVER^{™5} **
MSRP \$1,349 / \$999 PAINTABLE



9

**HARD QUAD-FOLD TONNEAU
COVER WITH OPTIONAL
PERSONAL CADDY[®]
BY FOLD-A-COVER^{®6} **
MSRP \$1,079 / \$1,639 WITH CADDY

YOU'VE GOT THE CARGO. WE'VE GOT IT COVERED.

FOR MORE INFORMATION, VISIT YOUR LOCAL CHEVROLET DEALER OR CHEVROLET.COM/ACCESSORIES.

 Associated Accessories listed are from an independent supplier and are not warranted by GM or its dealers. GM is not responsible for the safety or quality of third-party supplier alterations.

1 Non-GM Warranty. Advantage[®] provides a 5-year manufacturer's warranty. For details on the warranty provided by Advantage[®], please call (877) 878-9336. **2** Most Chevrolet Parts and Accessories sold and installed on a Chevrolet vehicle by a Chevrolet Dealer or a Chevrolet Division-approved Accessory Distributor/Installer (ADI) before delivery to the customer are covered under the applicable portion (Bumper-to-Bumper, Powertrain, etc.) of the New Vehicle Limited Warranty. If Chevrolet Accessories are installed after vehicle delivery, or are replaced under the New Vehicle Limited Warranty, they will be covered, parts and labor, for the longer of the following: a) 12 months/12,000 miles (whichever comes first), or b) the balance of the applicable portion of the New Vehicle Limited Warranty. See your dealer for details. **3** Non-GM Warranty. REV[®] provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by REV[®], please call (818) 365-9000. **4** Non-GM Warranty. Roll-N-Lock[®] provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by Roll-N-Lock[®], please call (800) 952-7655. **5** Non-GM Warranty. UnderCover[™] provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by UnderCover[™], please call (866) 900-8800. **6** Non-GM Warranty. Fold-A-Cover[®] provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by Steffens Automotive Products, please call (800) 322-0522.

October 2016



ACCESSORIES

SOFT FOLDING TONNEAU

1

**SPORT ROLL COVER
BY ADVANTAGE^{®1}**
MSRP \$329.00


2

SOFT ROLL-UP COVER²
MSRP \$495.00


3

PREMIER ROLL-UP COVER BY ADVANTAGE^{®1}
THAT FITS WITH/WITHOUT THE SPORT BAR
MSRP \$499.00


4

SOFT FOLDING TRI-FOLD COVER²
MSRP \$575.00

HARD FOLDING TONNEAU

5

HARD TRI-FOLD COVER²
MSRP \$870 - \$945


6

**HARD ROLLING COVER
BY REV^{®3}**
MSRP \$999.00


7

**RETRACTABLE COVER
BY ROLL-N-LOCK^{®4}**
MSRP \$1,299.00


8

**ONE-PIECE PAINTED HARD COVER
BY UNDERCOVER^{™5}**
MSRP \$1,349 / \$999 PAINTABLE


9

**HARD QUAD-FOLD TONNEAU
COVER WITH OPTIONAL
PERSONAL CADDY[®]
BY FOLD-A-COVER^{®6}**
MSRP \$1,079 / \$1,639 WITH CADDY

ALL THE ANSWERS TO YOUR CARGO COVERAGE QUESTIONS.

FOR MORE INFORMATION, VISIT YOUR LOCAL GMC DEALER OR GMC.COM/ACCESSORIES.

¹ Associated Accessories listed are from an independent supplier and are not warranted by GM or its dealers. GM is not responsible for the safety or quality of third-party supplier alterations.

¹ Non-GM Warranty. Advantage[®] provides a 5-year manufacturer's warranty. For details on the warranty provided by Advantage[®], please call (877) 878-9336. ² Most GMC Parts and Accessories sold and installed on a GMC vehicle by a GMC Dealer or a GMC Division-approved Accessory Distributor/Installer (ADI) before delivery to the customer are covered under the applicable portion (Bumper-to-Bumper, Powertrain, etc.) of the New Vehicle Limited Warranty. If GMC Accessories are installed after vehicle delivery, or are replaced under the New Vehicle Limited Warranty, they will be covered, parts and labor, for the longer of the following: a) 12 months/12,000 miles (whichever comes first), or b) the balance of the applicable portion of the New Vehicle Limited Warranty. See your dealer for details. ³ Non-GM Warranty. REV[®] provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by REV[®], please call (818) 365-9000. ⁴ Non-GM Warranty. Roll-N-Lock[®] provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by Roll-N-Lock[®], please call (800) 952-7655. ⁵ Non-GM Warranty. UnderCover[™] provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by UnderCover[™], please call (866) 900-8800. ⁶ Non-GM Warranty. Fold-A-Cover[®] provides a 3-year/36,000-mile manufacturer's warranty. For details on the warranty provided by Steffens Automotive Products, please call (800) 322-0522. October 2016

New Associated Accessories (IBP)

GM Licensed and Associated Accessories are covered under the accessory-specific manufacturer's warranty and are not warranted by GM or its dealers. Warranty information is available on the AIC under Associated Accessories.

The Genius BOOST Series Jump Starters are the only Jump Starters on the market with Patented Safety Technology.



GB40 - "PLUS"

19366935 / MSRP \$99



Car & Truck.

BOOST+ (Plus) is designed for standard vehicle applications such as cars, trucks, SUVs, motorcycles, ATVs, UTVs, lawn & garden, and more. It is powerful enough to start diesel engines that require more power. Nearly twice the power of the original GB30, there are very few applications BOOST+ won't start, even in extreme cold.

- Voltage: 12V
- Peak Amp Rating: 1000A
- Actual Power Output: 7000 joules³⁵
- Gasoline Engine Rating: 6L Gas
- Diesel Engine Rating: 3L Diesel

GB70 - "HD"

19366934 / MSRP \$199



Truck & Diesel.

BOOST HD is designed for larger vehicles, like trucks and SUVs, as well as many diesel engines. Integrated heavy gauge cables efficiently transfer massive power surges. The 12V "IN" port allows extremely fast in-vehicle charging. The 12V "OUT" port will power any 12V accessory, like a tire inflator, light, inverter, and more.

- Voltage: 12V
- Peak Amp Rating: 2000A
- Actual Power Output: 12000 joules³⁵
- Gasoline Engine Rating: 8L Gas
- Diesel Engine Rating: 6L Diesel

GB150 - "PRO"

19366933 / MSRP \$299



Diesel & Commercial.

BOOST PRO is designed for large diesel engines, almost all gas engines, and professional use by mechanics and road side assistance. It has all of the features of the GB70, but also adds an integrated voltmeter for reading the vehicle's voltage.

- Voltage: 12V
- Peak Amp Rating: 4000A
- Actual Power Output: 20000 joules³⁵
- Gasoline Engine Rating: 10L Gas
- Diesel Engine Rating: 10L Diesel

NEVER CRAWL INTO YOUR TRUCK BED AGAIN.



SLIDING TRAY SYSTEM BY BEDSLIDE®

Reaching for items in your truck bed just got easier, thanks to the sliding drawer system by Bedslide.®¹ It converts the pickup bed into an easy-access drawer that rolls your gear out of the tailgate and into easy reach with a simple pull of the locking handle. Sturdy perimeter channels capture easily adjustable loop anchors for nets and bungee cords to firmly secure goods. Made in the USA with heavy-duty, weather-resistant materials, Bedslide® durability features include:

- 1,000-pound payload capacity
- Rugged handle and latch construction, tested to simulate 9,000 cycles
- Cam-follower bearings rated beyond the payload capacity for rugged reliability
- Composite, water-resistant decking material coated with rugged, textured spray-on liner material to stand up to scuffs and abrasions

Some accessories shown are from an independent supplier. GM Licensed and Integrated Business Partner Associated Accessories are covered under the accessory-specific manufacturer's warranty and are not warranted by GM or its dealers. GM is not responsible for the safety or quality of independent supplier alterations.

¹  Non-GM warranty. Limited warranty by BEDSLIDE® 3 years/36,000 miles. For more information, contact your dealer.

² Manufacturer's Suggested Retail Price. Tax and installation extra. See dealer for details.

PART #	VEHICLE	MSRP ²	INSTALL TIME
19367631	2014-18 Silverado/Sierra w/5'8" Bed	\$1,227	0.75 hr
19367632	2014-18 Silverado/Sierra w/6'5" Bed	\$1,227	0.75 hr
19367633	2014-18 Silverado/Sierra w/8' Bed	\$1,227	0.75 hr
19367634	2015-18 Colorado/Canyon w/5'2" Bed	\$1,227	0.75 hr
19367635	2015-18 Colorado/Canyon w/6'2" Bed	\$1,227	0.75 hr

BEDSLIDE 



ACCESSORIES

GMC ACCESSORIES

NOW AVAILABLE!

ACCESSORIES

New Rear Seat Infotainment System - with or without DVD Player

For 2018 models: Traverse, Equinox, Acadia, Terrain, Enclave & Envision

LPO Code **SR3** (with DVD Player)

Make time fly for your rear-seat passengers with this Rear Seat Infotainment System featuring dual 8-inch LCD monitors that are mounted on the rear of the front seat head restraints. This system features wireless headphones, a single remote control and multiple inputs: USB, SD card, HDMI port and DVD player. This system can also connect wirelessly to devices brought into the vehicle, including tablets and smartphones. Available in Cloth or Vinyl in a choice of colors.

MSRP \$1,995.00 / Install Time 1.5

LPO Code **SR2** (without DVD Player)

Make time fly for your rear-seat passengers with this Rear Seat Infotainment System featuring dual 8-inch LCD monitors that are mounted on the rear of the front seat head restraints. This system features wireless headphones, a single remote control and multiple inputs: USB, SD card and HDMI port (system does NOT include a DVD player). This system can also connect wirelessly to devices brought into the vehicle, including tablets and smartphones. Available in Cloth or Vinyl in a choice of colors.

MSRP \$1,750.00 / Install Time 1.5

**HARD ADDS**

GM FINANCIAL

Accessories that are dealer-installed on a leased vehicle carry these residualization amounts:

Option	Addition To MSRP (GM Accessories Only)
All Soft Tonneau Covers	\$150
All Hard Tonneau Covers	\$300
One Piece Painted Hard Tonneau Cover	\$450
Bed Liner – Removable	\$250
Cargo Area Protector – Interior only	\$100
Chrome Wheels up to 19 inches	\$750
Floor Mat/Liner Set – All Weather or Carpet	\$100
Fog Lamps	\$150
Headrest DVD System	\$700
In-Dash Navigation	\$700
Navigation Antenna Upgrade	\$400
Rear Spoiler	\$150
Remote Start	\$150
Running Boards / Assist Steps	\$350
Trailer Hitch	\$150
Wheels over 19 inches	\$1,500

CHEVROLET PROTECTION PACKAGES

2018 CAR



CAMARO



Front Splash Guards, Painted
Rear Splash Guards, Painted
Front and Rear Premium All-Weather Mats
Cargo Area Premium All-Weather Mat
DEALER PRICE \$397.50 / RETAIL INSTALLED \$630.00

CORVETTE



Front Molded Splash Guards, Black
Rear Molded Splash Guards, Black
Front Premium Carpet with Logo
Premium Carpet Cargo Mat, Black with Logo
DEALER PRICE \$375.00 / RETAIL INSTALLED \$640.00

IMPALA



Front Molded Splash Guards
Rear Molded Splash Guards
Front & Rear Premium All-Weather Mats
Cargo Area Premium All-Weather Mat
DEALER PRICE \$225.00 / RETAIL INSTALLED \$390.00

MALIBU



Front Molded Splash Guards
Rear Molded Splash Guards
Front & Rear Premium Floor Liners
Cargo Area Premium All-Weather Mat
DEALER PRICE \$262.50 / RETAIL INSTALLED \$460.00

CRUZE



Front Molded Splash Guards
Rear Molded Splash Guards
Front & Rear Premium All-Weather Floor Liners
Custom Molded Cargo Tray
DEALER PRICE \$270.00 / RETAIL INSTALLED \$470.00

VOLT



Front & Rear Premium All-Weather Mats
Cargo Area Premium All-Weather Mat
DEALER PRICE \$172.50 / RETAIL INSTALLED \$230.00

SONIC



Front Molded Splash Guards
Front & Rear Premium All-Weather Floor Mats
Custom-Molded Cargo Tray
DEALER PRICE \$210.00 / RETAIL INSTALLED \$430.00

SPARK



Front Molded Splash Guards
Rear Molded Splash Guards
Front & Rear Premium All-Weather Mats
Cargo Area Premium All-Weather Mat
DEALER PRICE \$221.25 / RETAIL INSTALLED \$395.00

*Retail Price Installed uses a Retail Labor rate of \$100/hour.
Dealers set their own installation price.*



ACCESSORIES

CHEVROLET PROTECTION PACKAGES

2018 TRUCK • SUV • CROSSOVER



SILVERADO LD/HD

Front Molded Splash Guards, Black Grained
Rear Molded Splash Guards, Black Grained
Front Premium All-Weather Floor Liners
Rear Premium All-Weather Floor Liners

DEALER PRICE \$225.00 / RETAIL INSTALLED \$440.00



COLORADO

Front Molded Splash Guards
Rear Molded Splash Guards
Front Premium All-Weather Floor Liners
Rear Premium All-Weather Floor Liners

DEALER PRICE \$210.00 / RETAIL INSTALLED \$390.00



TAHOE/SUBURBAN

Front Molded Splash Guards
Rear Molded Splash Guards
Front Premium All-Weather Floor Liners
2nd Row Premium All-Weather Floor Liners
3rd Row Premium All-Weather Floor Liners
Premium All-Weather Cargo Mat

DEALER PRICE \$333.75 / RETAIL INSTALLED \$555.00



ALL-NEW 2018 TRAVERSE

Front Molded Splash Guards
Rear Molded Splash Guards
Front Premium All-Weather Floor Liners
2nd Row Premium All-Weather Floor Liners
3rd Row Premium All-Weather Floor Liners
Custom Molded Integrated Cargo Liner

DEALER PRICE \$371.25 / RETAIL INSTALLED \$625.00



TRAX

Front Molded Splash Guards
Rear Molded Splash Guards
Front Premium All-Weather Floor Liners
Rear Premium All-Weather Floor Liners
Custom Molded Cargo Tray

DEALER PRICE \$247.50 / RETAIL INSTALLED \$480.00



ALL-NEW 2018 EQUINOX

Rear Molded Splash Guards
Front Premium All-Weather Floor Liners
Rear Premium All-Weather Floor Liners
Custom Molded Integrated Cargo Liner

DEALER PRICE \$273.75 / RETAIL INSTALLED \$445.00

*Retail Price Installed uses a Retail Labor rate of \$100/hour.
Dealers set their own installation price.*



ACCESSORIES

GMC 2018 PROTECTION PACKAGES



SIERRA LD/HD

Front Molded Splash Guards, Black Grained
Rear Molded Splash Guards, Black Grained, GMC Logo
Front All Weather Floor Liners
Rear All Weather Floor Liners

DEALER PRICE \$225.00 / RETAIL INSTALLED \$490.00



CANYON

Front Molded Splash Guards
Rear Molded Splash Guards
Front All Weather Floor Liners
Rear All Weather Floor Liners

DEALER PRICE \$210.00 / RETAIL INSTALLED \$370.00



YUKON / YUKON XL

Front Molded Splash Guards, Black
Rear Molded Splash Guards, Black
Front Premium All Weather Floor Liners
Second Row Premium All Weather Floor Liners
3rd Row Premium All Weather Floor Liners
Cargo Area All Weather Mat

DEALER PRICE \$333.75 / RETAIL INSTALLED \$545.00



ALL-NEW 2017 ACADIA

Front Molded Splash Guards
Rear Molded Splash Guards
Front Premium All Weather Floor Liners
2nd Row Premium All Weather Floor Liners
3rd Row Premium All Weather Floor Liners
Integrated Cargo Liner

DEALER PRICE \$371.25 / RETAIL INSTALLED \$605.00



ALL-NEW 2018 TERRAIN

Front Molded Splash Guards
Rear Molded Splash Guards
Front Premium All Weather Mats
Rear Premium All Weather Mats
Integrated Cargo Liner

DEALER PRICE \$273.75 / RETAIL INSTALLED \$475.00

Retail Price Installed uses a Retail Labor rate of \$100/hour.
Dealers set their own installation price.

GMC ACCESSORIES

BUICK 2018 PROTECTION PACKAGES



CASCADA

FRONT & REAR ALL-WEATHER MATS

DEALER PRICE \$97.50 / RETAIL INSTALLED \$130.00



ENCORE

FRONT MOLDED SPLASH GUARDS
REAR MOLDED SPLASH GUARDS
FRONT FLOOR LINERS
REAR FLOOR LINERS
CARGO TRAY

DEALER PRICE \$322.50 / RETAIL INSTALLED \$540.00



ENVISION

FRONT MOLDED SPLASH GUARDS
REAR MOLDED SPLASH GUARDS
PREMIUM ALL-WEATHER FRONT FLOOR LINERS
PREMIUM ALL-WEATHER REAR FLOOR LINERS
CUSTOM MOLDED INTEGRATED CARGO LINER

DEALER PRICE \$401.25 / RETAIL INSTALLED \$655.00



ALL-NEW ENCLAVE

FRONT MOLDED SPLASH GUARDS
REAR MOLDED SPLASH GUARDS
PREMIUM ALL-WEATHER FRONT FLOOR LINERS
PREMIUM ALL-WEATHER REAR FLOOR LINERS
PREMIUM ALL-WEATHER 3RD ROW FLOOR LINERS
PREMIUM ALL-WEATHER CARGO MAT

DEALER PRICE \$408.75 / RETAIL INSTALLED \$685.00



ALL-NEW LACROSSE

FRONT & REAR MOLDED SPLASH GUARDS
FRONT & REAR PREMIUM ALL WEATHER FLOOR LINERS
CUSTOM MOLDED CARGO TRAY

DEALER PRICE \$378.75 / RETAIL INSTALLED \$615.00



ALL-NEW REGAL

FRONT MOLDED SPLASH GUARDS
REAR MOLDED SPLASH GUARDS
FRONT & REAR ALL WEATHER MATS
CUSTOM MOLDED INTEGRATED CARGO LINER

DEALER PRICE \$266.25 / RETAIL INSTALLED \$465.00

*Retail Installed price uses a retail labor rate of \$100/hour.
Dealers set their own installation price.*



CADILLAC PROTECTION PACKAGES



ESCALADE / ESCALADE ESV

Front Molded Splash Guards
Rear Molded Splash Guards
Front Premium All Weather Floor Liners
2nd Row Premium All Weather Floor Liners
3rd Row Premium All Weather Floor Liner
Cargo Area Premium All Weather Mat

DEALER PRICE \$371.25 / RETAIL INSTALLED \$605.00



XT5 CROSSOVER

Front Molded Splash Guards
Rear Molded Splash Guards
Front & Rear Premium All Weather Mats
All-Weather Cargo Tray

DEALER PRICE \$345.00 / RETAIL INSTALLED \$590.00



CT6

Front & Rear All Weather Mats
Premium All-Weather Cargo Mat

DEALER PRICE \$240.00 / RETAIL INSTALLED \$320.00



XTS

Front & Rear All Weather Mats
Cargo Area All Weather Mat

DEALER PRICE \$180.00 / RETAIL INSTALLED \$240.00



ATS

Cargo Area All Weather Mat
Front & Rear All Weather Mats
Cargo Net

DEALER PRICE \$221.25 / RETAIL INSTALLED \$295.00



CTS SEDAN

Front and Rear All Weather Mats
Cargo Area Premium All Weather Mat

DEALER PRICE \$180.00 / RETAIL INSTALLED \$240.00

Retail Price Installed uses a Retail Labor rate of \$100/hour.
Dealers set their own installation price.



ACCESSORIES